Facilitated by Sherry Immediato – sherry@heaven-and-earth.com – June 20, 2013



Theory U Toolbook 1.1

Case Clinics

for regular updates:

www.presencing.com

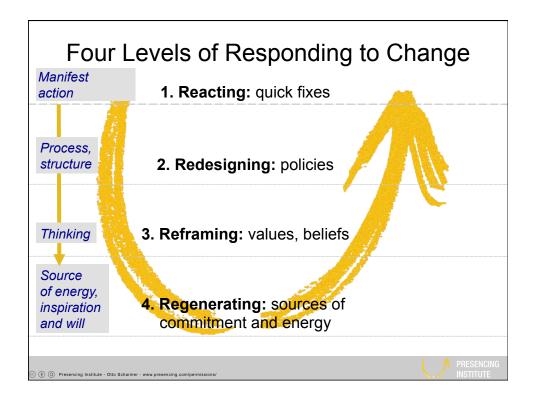
Two Sources of Learning, Two Learning Cycles

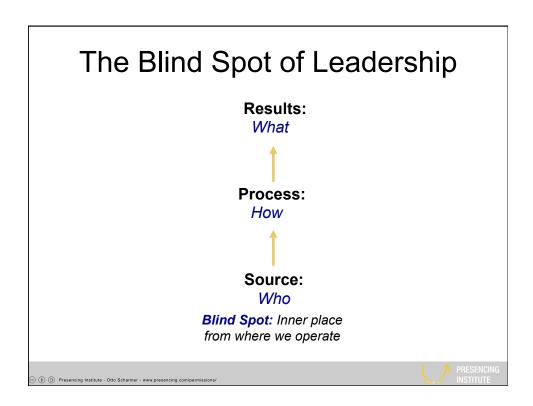
A. Learning by reflecting on the experiences of the past

act - observe - reflect - plan - act

B. Learning from the future as it emerges (presencing)

(†) (5) Presencing Institute - Otto Scharmer - www.presencing.com/permissions/

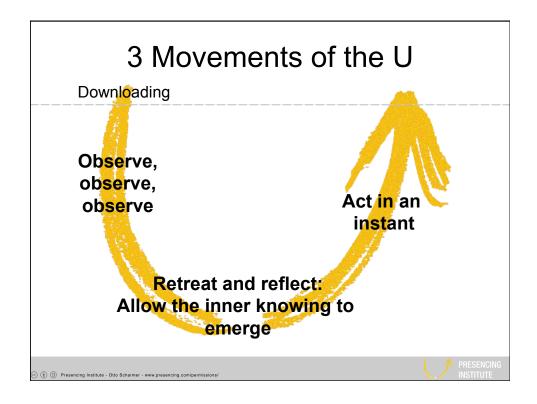




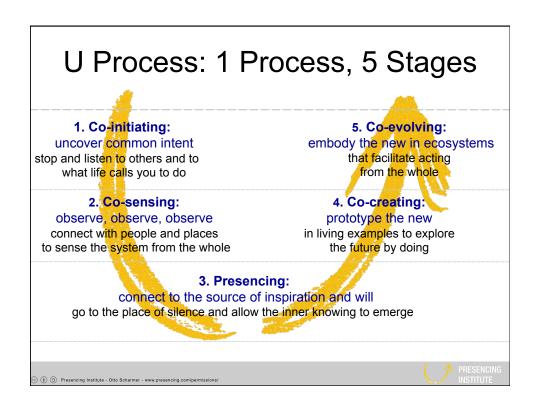
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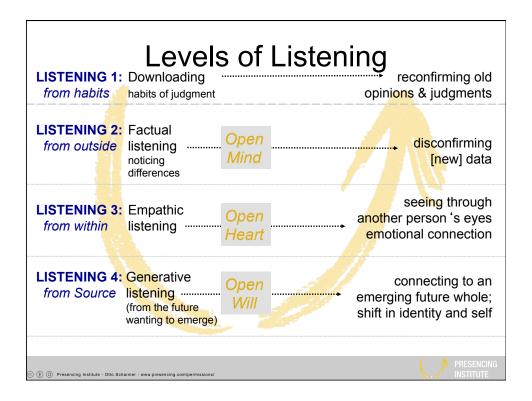
"The success of an intervention depends on the interior condition of the intervenor."

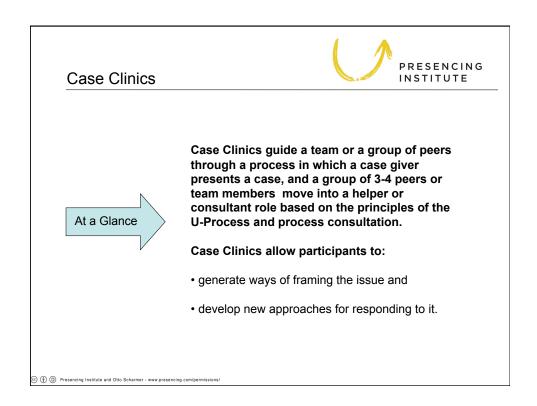
William O' Brien, former CEO of the Hanover Insurance Company

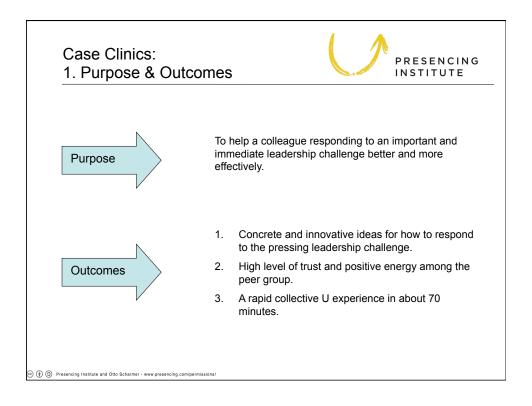


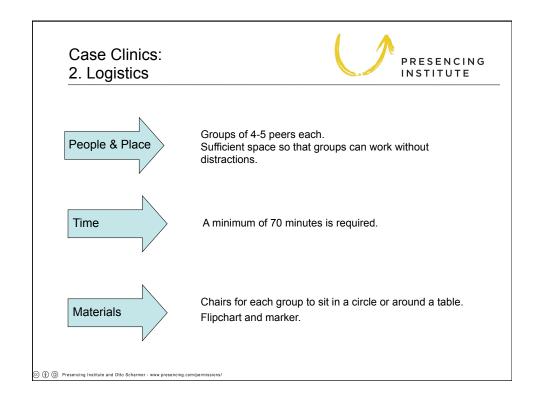
	Downloading past patterns	Theory	Performing by operating from the whole
VoJ	suspending Seeing with fresh eyes	Open Mind	embodying Prototyping the new by linking head, heart, hand
VoC	redirecting Sensing from the field	Open Heart	enacting Crystallizing vision and intention
VoF	letting go	Open Will Presencing connecting to Source	letting come
© (∳ (⊙) Presen	Who is	my Self? What is	my Work? PRESENCING INSTITUTE

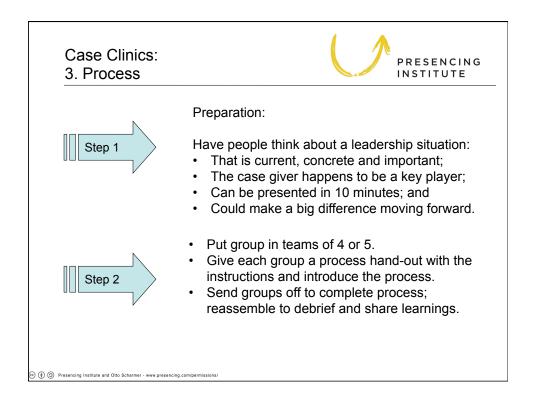












(0) 2 min.		Select case giver and timekeeper		
(1)	10-15	Intention Statement by case giver		
	min.	<u>Situation</u> /Problem/Opportunity/Project=		
		What do you want to address?		
		➤ Your <u>intention</u> : What do you want to create?		
		➤ Your <u>edge</u> : what do you need to let go of and learn?		
		<u>Help</u> : Where do you need input and help?		
		Consultants ask clarifying questions if necessary		
(2)	5-10	2-3 min Stillness. Then mirroring by each consultant		
	min.	What images and feelings come up for me now?		
		What questions are evoked in my mind?		
(3)	30 min.	Generative Dialogue and solution brainstorming by all		
		Case giver reflects on the images and emotions that		
		the case evoked		
		Consultants ask <u>questions</u> to deepen understanding		
		➤ Generative Dialogue: <u>Co-create</u> ideas for solutions.		
(4)	10 min.	Concluding Remarks by consultants		
		➤ What is the key issue to be addressed [diagnosis]?		
		➤ What solution/action do I propose?		
(5)	5 min.	Concluding remarks by case giver		
		What new insight do the solutions offer to me?		
		➤ How could I use/combine these ideas going forward?		
		➤ Thank you!		
(6)	3 min.	Journaling—Capturing the key learnings by all		

